

2022 LEASE SURVEY IS AVAILABLE!

Filling out surveys is not always fun. It can sometimes feel the same way as when you sit down with your accountant: it may not be pleasant, but it's very important, and doing it right will pay off huge benefits. Just as your accountant helps you balance your budget and make your farm enterprises more efficient, survey data can also provide producers with valuable insights into the economic landscape of their surrounding area, helping them make strategic financial decisions about cashflows, capital outlays, and marketing objectives.

However, just as survey data has the potential for great rewards, it naturally comes with its own risks. Sharing personal information about your farming practices, even if it is kept strictly anonymous and confidential, is not always an attractive idea to consider. It is natural to want to keep private information private, and we here at the River Valley Extension District are in total agreement with that sentiment; we would never ask anyone to disclose their business information under any condition but strict anonymity. Nevertheless, if it's the goal of farmers in our district to be able to receive accurate, reliable data about the leasing of farm ground in our district, that goal can only be expected to be achieved by people who are willing to participate in the process.

As of December 13th, 2022, the River Valley Extension District Land Leasing Arrangement Survey is available to the public. Anyone who operates a lease of farm ground within the extension district, either for cropland or pastureland, is encouraged to fill out a copy of the survey. This will help both the local extension service and your own farm enterprises by compiling a pool of data that reflects the trends of farm ground leasing practices in each county of the extension district.

This year's survey is divided into three brief sections: a Demographic and Employee Information section, a Cropland Lease section, and a Pastureland Lease section. If you only lease cropland and not pastureland, you are not required to fill out the Pastureland Lease section. Likewise, if you only lease pastureland and not cropland, you are not required to fill out the Cropland Lease section. Also, if you do not employ any farm employees, you are not required to fill out the Employment Information portion on the first page of the survey. Even if you are unable to complete all the questions in all the applicable sections, we would still appreciate it if you would be willing to send us your partially completed survey. Any and all information is valuable to our analysis of land leasing arrangements in the River Valley Extension District, and we desire to be able to share that information with you.

The survey is available in multiple formats. A paper copy is attached in this month's newsletter and can be acquired by contacting any of the local extension offices in the River Valley District. Copies will also be available at many of the local bank branches in the district but be sure to call ahead to check for availability. Surveys can be submitted in person or mailed to any of the local extension offices, or they can be scanned and emailed to either Luke Byers at lsbyers@ksu.edu or Kaitlyn Hildebrand at khildebrand@ksu.edu. Both Luke and Kaitlyn are also more than happy to come and visit you on your farm to help you fill out the survey at your convenience. This year, we are also offering a digital version of the survey that can be filled out and submitted completely online. To access the digital version of the survey, please visit our website at www.rivervalley.k-state.edu and click on the "Cropland Lease Survey" link or the "Pastureland Lease Survey" link.

All surveys will need to be submitted to one of the local extension offices by Monday, February 20th, at 7:30 AM, so if you plan to send your survey in the mail, please postmark it a few days earlier than the deadline. Luke Byers and Kaitlyn Hildebrand will be hosting a meeting on Tuesday evening, February 21st, 2023, in Clifton to review the data retrieved from the survey and discuss important points with local producers from around the district. A meal will be provided at the meeting as well. We hope that many of you from across the four counties in our district will choose to participate and help us to deliver leasing data that you can trust. If you have any questions, please contact Luke Byers in the Clay Center office at (785) 632-5335 ext. 203 or Kaitlyn Hildebrand in the Concordia office at (785) 243-8185 ext. 304.

2022 Land Leasing Arrangement Survey



Please provide the following information on your one *most economically important* agricultural land lease. We cannot accomplish the goal of recognizing the need for reliable, local lease information without your help. All individual survey information will be kept strictly confidential and will be compiled with all responses. As an additional measure of privacy, please do not sign your name on the form.

If you prefer to take the survey online, please visit:

1. **What is the age of the primary operator(s) (write in)?** _____
2. **What is gender of the primary operator(s) (write in):** _____
3. **What is the race of the operator(s) (circle all that apply)?** Asian African American Native Hawaiian
White Hispanic/Latino Middle Eastern American Indian Other: _____
4. **Do you hire farm labor:** Yes No

If "Yes", please fill out information below. If "No", then no further response required; you may skip to page bottom.

Below is a list of possible benefits you may offer to your employees; please list all that apply in each corresponding blank.

Benefits

Health Insurance	Dental Insurance	Vision Insurance	Paid Holidays	Paid Vacation	Sick Leave
Retirement	Housing	Use of Equipment	Vehicle	Meals/Meat	Clothing

Employee Information

Full-time: # Male _____ # Female _____ Pay Range _____ Age(s) _____

Benefits _____

Part-time: # Male _____ # Female _____ Pay Range _____ Age(s) _____

Benefits _____

Seasonal: # Male _____ # Female _____ Pay Range _____ Age(s) _____

Benefits _____

If you lease crop land, please turn to page 2, and fill out completely before returning.

If you lease pastureland, please turn to page 3, and fill out completely before returning.

If you lease both crop and pastureland, please fill out completely before returning.

Information from this survey will be used for general education and information purposes only.
All responses are strictly confidential.

Cropland Leasing Arrangement Survey



Please provide the following information on your **ONE** most economically important cropland lease in either Clay, Cloud, Republic, or Washington counties.

1. Lease operation county _____ 2. Landowner residence county _____

3. Your relationship to landowner: immediate family distant family unrelated

4. Is this lease (circle one): written oral 5. Total lease duration (how long): _____ year(s)

6. How often are rent/lease terms renegotiated? _____

7. Rental rate paid to landowner in 2022: Cash Rent: \$ _____/ac **Or** Landlord Whole Farm Crop Share: _____% **Or** Flex Rent: base \$ _____/ac Flex Trigger: _____ **Or** Landlord Crop Share by Crop: Wheat: _____% Milo: _____% Corn: _____% Soybeans: _____% Alfalfa: _____%

8. Payment Month _____ 9. Is the piece of land in this lease: dryland irrigated

10. If crop share, what inputs are shared with the landowner? (please check all that apply)

- Fertilizer Seed Herbicide Harvest Fungicide Insecticide Terrace/Structure Maintenance
 Irrigation Maintenance Application costs Other: _____

11. Grazing Crops: Typical Stocking rate _____ acres/animal for _____ days

Corn/Sorghum: \$ _____/ac -or- \$ _____/hd./day Cover Crops: \$ _____/acre -or- \$ _____/hd./day

If grazing, what cattle type typically graze this lease? ___ Dry Cows ___ Cow/calf ___ Stocker

12. Custom Work: Were custom farming services rendered by you or for you in 2022?

- Performed Received Neither

What type of custom field operations were done and what custom rates were paid/charged? (Ex: Disking \$9/acre)

Operation #1 _____ Rate: \$ _____ per _____

Operation #2 _____ Rate: \$ _____ per _____

Operation #3 _____ Rate: \$ _____ per _____

Operation #4 _____ Rate: \$ _____ per _____

13. Do you pay/charge more for variable rate? YES or NO Rate: \$ _____ per _____

14. Do you own and run your own sprayer? YES or NO

15. Describe pesticide container disposal: _____

Pastureland Leasing Arrangement Survey



Please provide the following information on your ONE most economically important agricultural land lease in either Clay, Cloud, Republic, or Washington counties.

1. Lease operation county: _____ 2. Landowner residence county: _____

3. Your relationship to landowner (circle one): immediate family distant family unrelated

4. Is this lease (circle one): written oral 5. Payment Month: _____

5. How long (in years) have you leased this pasture to/from the other party? _____ years

6. For this lease, how often do you renegotiate the rental rate or the terms of the lease contract?

Lease Rates: (every) 1 yr. 2 yrs. 3 yrs. 5 yrs. Other Lease Terms: (every) 1 yr. 2 yrs. 3 yrs. 5 yrs.

6. What is the rental rate paid per acre or per for pasture you own or lease?

Rent = \$ _____ per ACRE for the grazing season **-OR-** Rent = \$ _____ per head per day **-OR-**

Rent = \$ _____ per COW/CALF PAIR for the grazing season

On this lease: What is your targeted calving date for _____, target weaning date _____?

7. During what period is leased pastureland grazed during the year? Typical Year: Beginning Date: _____

Ending Date _____ In Year 2022: Beginning Date: _____ Ending Date _____

8. What is the stocking rate for this pasture lease?

For Cow-Calf enterprises:

For Backgrounding or Stocker/Feeder Enterprises:

Number of Acres = _____ acres/Cow-Calf Pair

Number of Acres= _____ acres/calf

Mature Weight of Cows = _____ lbs. per cow

Starting Weight : _____ lbs. Ending weight: _____ lbs.

10. Livestock Water Supply

In what form is water available to drink for livestock? (write in) _____

Who is responsible for maintaining the livestock water supply during the grazing season (circle one)?

Tenant Landowner Both

11. Maintaining Fences

Who furnishes the **labor** to maintain the fence? Landlord Tenant Both

Who supplies the **materials** to maintain the fence? Landlord Tenant Both

12. Weed Control

What is your most critical pasture weed/brush/tree problem(s)? (circle all that apply)

Cedar Trees Locust Trees Hedge Trees Brush (*list*) _____

Musk Thistle Sericea Lespedeza Other (*list*) _____

Who is **financially** responsible for weed control?

Who is **physically** responsible?

Landlord Tenant Both

Landlord Tenant Both

What methods do you use and how frequent do you do them?

1.) Spot Spray : Every _____ year(s)

3.) Prescribed Burn: Every _____ years(s)

2.) Mechanical (cut): Every _____ year(s)

4.) Aerial Spray: Every _____ years(s)

13. Grazing Crops: (please refer to and complete #11 on the Crop Lease Survey)